



TREASURERS' REPORTS

1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005
2006	2007	2008	2009	2010	2024



Treasurer's Report on Finances/Membership 2024

Expenses this year/2024

\$2900 Honoraria

\$150 Domain/Site Hosting

Approx. \$9000 to U of Nebraska Press for *SAIL*—not yet billed

Revenue streams this year/2024

Approx. \$10,000 gross from memberships (not accounting for about \$350 for PayPal & Square costs)

\$476 from conference registrations for non-members (free to members this year)

Paid memberships are up this year: 139

Assets prior to payments of honorarium and to U Nebraska P for *SAIL*:

\$47,547

**** 2023 for Comparison****

Expenses in 2023

\$7500 to U of Nebraska Press for *SAIL*

\$1900 Honoraria

\$150 Domain/Site Hosting

Revenue streams in 2023

\$8540 gross from memberships (not accounting for about \$240 for PayPal & Square costs)

\$750 for conference registrations for all attendees

Memberships in 2023: 128 (but 5 were gifts/awards to grad students)

Assets this week in 2023, also prior to payments for honorarium and to U Nebraska P for *SAIL*: \$44,764

Membership Comparisons in Years Past

139 members in 2024

128 members in 2023

103 members in 2022

56 members in 2021

73 members in 2020

95 members in 2019

121 members in 2018

106 members in 2017

138 members in 2016

142 members in 2015

173 members in 2014

187 members in 2013

202 members in 2012

2010 ASAIL TREASURER'S REPORT

Highlights

Perhaps the single most important fiscal development of the year was the establishment of an ASAIL Paypal account to allow for online payment of annual membership dues. This new capability makes it possible for our overseas subscribers to avoid exorbitant international check costs and the expensive (and somewhat risky) process of international mailing, and many of our US subscribers appreciate the convenience of being able to handle their membership payment online. Since its inception in late March 39 members – 56% of the 70 transactions during this period – have elected this payment option, and I anticipate that in the coming year 60-65% of all payments will be made online.

ASAIL Membership

We had 197 paid 2010 memberships; 21 of these (10%) were international members, and 29 (15%) were “limited income” members. These figures have not varied much over the past several years, though in recent years there has been a very slight decline in membership. My hope is that the added convenience of online payment will stimulate a modest increase in ASAIL memberships this year.

2011 Projections

The following projections presume that our membership will remain approximately the same as it has been for the past few years; they also presume that University of Nebraska Press doesn't raise the price to us of individual domestic or foreign subscriptions to the journal (currently they charge us \$30.40 per subscription plus an additional \$24 for non-US subscribers).

Respectfully submitted,
Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1/1 - 12/31 2010

Beginning balance, 1 January 2010 **\$26,371**
(including prepaid 2010 ASAIL memberships)

(+) Credits **\$10,113**

1. 2010 memberships (rec'd. after 1 Jan 2010)	9213
2. Patronages, sponsorships, gifts	485
3. Sale of SAIL back issues	30
4. Prepaid 2011 and 2012 memberships	385

(-) Debits **\$9,183**

1. U Nebraska Press (<i>SAIL</i> subscriptions)	6439
2. 2010 NALS (2 breaks)	2000
2. ESPDF fellowships (2 @ \$300/per)	600
3. Godaddy fee (asail.org domain name)	30
4. Annual corporation fee	25
5. Paypal fees	59
6. Postage reimbursements	30

Ending balance, 31 December 2010 **\$27,301**

Outstanding 2010 debits **\$443**

1. UNP (unpaid 2010 subscriptions)	
2. 2 foreign @54.40 per, 11 domestic @30.40 per	

2011 PROJECTIONS

Carryover from 2010 **\$26,8**

(+) Estimated Credits **\$10,705**

1. paid 2011 ASAIL memberships (212 indiv)	10455
2. patronages, sponsorships, gifts	200
3. Sale of <i>SAIL</i> back issues	50

(-) Estimated Debits **\$10,968**

1. U Nebraska Press	7048
2. NALS (2 breaks)	2000
3. ESPDF fellowships (6 @ #300 per)	1800
4. Paypal fees	120

Projected ending balance, 31 December 2011 **\$26,595**

2009 Highlights

Perhaps the single most important development of the year was the establishment of the Association as a 501(c)(3) not-for-profit charitable entity, incorporated in the Commonwealth of Virginia and recognized by the U.S. Internal Revenue Service as such. This development will make the position of ASAIL Treasurer much easier than it has ever been, reducing paperwork to the level of balancing a checkbook and keeping receipts (IRS paperwork will consist only of an annual “e-postcard” confirmation that the organization still exists and has a contact person); it will also qualify ASAIL to seek grants reserved to established charitable entities and makes contributions to the Association tax-deductible.

ASAIL Membership

We had 213 paid 2009 memberships; 17 of these (8%) were international members, and 31 (15%) were “limited income” members. These figures have not varied much over the past several years.

2010 Projections

The following projections presume that our membership will remain approximately the same as it has been for the past few years; they also presume that University of Nebraska Press doesn’t raise the price to us of individual domestic or foreign subscriptions to the journal (currently they charge us \$30.40 per subscription plus an additional \$24 for non-US subscribers).

At least one possible additional 2010 debit item should probably be considered: the expense of providing for credit card payments to the Association and/or online membership registration and dues payment. At the 2010 ASAIL business meeting (at the NALS conference in March) I will be prepared to offer a rationale for incurring this additional debt and to provide estimates of how much either or both of these possibilities would cost us.

Respectfully submitted,
Robert M. Nelson
Treasurer, ASAIL

Treasurer's Report
March 2008

ASAIL ACCOUNT ACTIVITY -- Mar. 2008

Transferred from Siobhan Senier \$25,253.96
(including 5 prepaid 2008 ASAIL memberships)

Transferred from Bob Nelson \$258.11

Beginning Amount 25,512.07

Memberships (2008)—188 members

Regular	135
Reduced Rate	15
International	16
Patrons	5
Sponsors	11

Paid ahead for 2009 -- 5

Paid ahead for 2010 -- 1

Membership Total	188	6380.00
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Gift	5
Back Issues	25

Total taken in 6410.00

Total in Acct. 31952.07

Expended (ck in process) 750 (NALS Refreshment Break)

Price for subscription to U Nebraska P has gone up from 21.50 (?) to 29.50

(Subscriptions through the Press are \$37)

Do we need to raise our subscription fee?

I was looking back over the old UNP invoices; as of August 2006, it appears, they were still charging us \$24 per subscription. After that date, the invoices are (annoyingly) not itemized, so I can't really tell how much they were charging us [I'd have to have a way to know how many subscriptions I'd sent them in a given batch before they invoiced us, and I have no idea how to retrieve that info.]

Treasurer's Report

Feb. 27, 2009

ASAIL ACCOUNT ACTIVITY

Totals for 2008

Beginning Amount Transferred 25,512.07

Memberships (2008)— members

Regular	158
Reduced Rate	21
International	17
Patrons	5
Sponsors	11

Paid ahead for 2009 -- 6

Paid ahead for 2010 -- 1

Membership Total 212

Gift +5

Back Issues +25

Gift for outgoing Pres. - 45

NALS 2008 Break - 750

Pd to U Neb. for SAIL -6304

Total taken in 2008 7320

Total disbursed 7099

Total in Acct. end 2008 25,828.07 (11/15/08)

NALS 2009 Breaks Pd ahead -2000

Total Carried Forward to 2009 23,828.07

Subs for 2009 through 2/09

U Neb. P (issue)

U Neb P (issue 2009)

Total at Transfer

ASAIL TREASURER'S REPORT, DECEMBER 2003

ASAIL Membership

We have 437 paid 2003 memberships, about the same as last year; 61 of these (15%) are international members, and 200 (46%) are institutional members. The Association also includes about 36 additional non-paying members, most of them Indian colleges and universities affiliated with the AIHEC.

2004 Projections

Projecting income and expenses for 2004 is difficult, because the Association's primary project over the past 15 years, producing and distributing the journal *SAIL*, is no longer under the financial control of the Association. Many of the kinks of the Association's new relationship with University of Nebraska Press, who will henceforth be producing and distributing the journal, have been worked out; the projections contained in this report are based on my best understanding of ASAIL's contract with UNP and the consequences to the Association thereof.

Beginning with the 2004 subscription year, the Association will pay UNP a fixed amount (\$22.40, plus \$20 for overseas members) per member for members' *SAIL* journal subscriptions. This amount applies to all *SAIL* subscriptions purchased by ASAIL on behalf of its members, regardless of ASAIL's own price structures. ASAIL's contract with UNP further states that ASAIL will no longer derive any revenue from institutional subscriptions or for *SAIL* ad space, all such rates henceforth to be set by, and revenues to be collected directly by, UNP.

ASAIL will continue in 2004 to offer differential rates for our members, and membership will continue to include *SAIL* subscription; membership for regular members will be \$25, while limited income memberships will be \$20 (an increase of \$4 over previous years). I am projecting that the ratio of regular to limited income memberships will continue to be about 2 to 1, so that ASAIL should about break even after paying the UNP \$22.40 per member.

The contract also allows UNP to sell subscriptions directly to individuals, and to advertise their own set rates for those memberships; this means that ASAIL will have to work hard from now on to recruit members through routes other than the journal itself, since we can no longer expect the journal's publishers to do this recruiting on the Association's behalf. Even so, I'm projecting that we can continue to generate about 240 ASAIL members in the coming year.

The 2004 Projections (below) do not include any outlays for MLA and/or NALS (Mystic Lake) expenses; however, I'm anticipating (indeed, hoping) there will be between \$1000 and \$4000 of such expenses, and I'm predicting that the Association will be able to absorb any such expenses without flinching.

Respectfully submitted,
Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN - 1 DEC 2003

Beginning balance, 1 January 2003 **\$27,577**
(including prepaid 2004 ASAIL memberships)

(+) Credits **\$14,106**
1. 2003 memberships (rec'd. after 1 Jan 2003) 11596
2. Patronages, sponsorships, gifts 1585
3. Sale of SAIL back issues 925

(-) Debits **\$11,011**
1. *SAIL* printing
(14.2/3 @ \$2576, 14.4 @ \$1910, 15.1 @ \$2748) 7234
2. Postage 980
 SAIL domestic bulk mailing (14.4, 15.1) 262
 other (non-U.S. mailings; back issues; ed. corr.) 18
3. Editorial assistance 1500
4. Supplies (envelopes, labels, packing tape, xerox) 321
5. 2002 MLA (honoring gift, reception) 327
6. 2002 NALS (reception) 513

Ending balance, 1 December 2003 **\$30,672**

Outstanding 2003 debits **c.\$10,170**

1. *SAIL* 15.2, 15.3, 15.4 printing @ c.\$7500; 15.3, 15.4
 bulk and overseas postage @ c.\$720; supplies @ \$150 c.8370
2. Editorial assistance 1000
3. 2003 MLA (travel grant) 800

Estimated carryover to 1 January 2004 **\$20,502**

2004 PROJECTIONS

Estimated carryover from 2003 **\$20,502**

(+) Estimated Credits **\$7,350**
1. paid 2004 ASAIL memberships (240 indiv) 5600
2. patronages, sponsorships, gifts 1100
3. Sale of *SAIL* back issues 650

(-) Estimated Debits **\$5901**
1. U Nebraska Press 5376
2. Postage 400
3. Supplies 125

Projected ending balance, 31 December 2004
(excluding 2004 MLA and 2004 NALS expenses) **\$21,951**

ASAIL TREASURER'S REPORT, DECEMBER 2001

ASAIL Membership

We have 410 paid 2001 memberships, about the same as last year; 57 of these (14%) are international members, and 179 (44%) are institutional members. The Association also includes about 35 additional non-paying members, most of them Indian colleges and universities affiliated with the AIHEC.

2001 Income and Expenses

The bad news is that several dramatic postal rate increases have had the effect of more than doubling postage expenditures. Overseas mailing expenses have become particularly exorbitant, increasing from about \$1.70 per mailed issue at this time last year to between \$3.80 and \$4.50 mailed depending on country. We have adjusted at least temporarily by changing non-domestic membership rates, increasing the rate for institutional membership from \$35 to \$40 for Canadian and \$50 for overseas; for individual membership from \$25 to \$35; and for limited income membership from \$16 to \$25.

The good news is that the unexpected rate increases have been offset by the extraordinary generosity of the 20 sponsors and patrons who between them contributed \$1955. Thanks to these offsetting items, this year's closing picture, with a bottom line of \$16,919, comes gratifyingly close to the \$16,251 that was projected in last year's budget report.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN - 1 DEC 2001

2002 PROJECTIONS

Beginning balance, 1 January 2001 **\$18,829**
(including prepaid 2001 ASAIL memberships)

(+) Credits **\$13,745**

1. 2001 memberships (rec'd. after 31 Dec. 2000)	10622
2. Patronages, sponsorships, gifts	1955
3. Sale of <i>SAIL</i> back issues	968
4. Advertising	200

(-) Debits **\$8,393**

1. <i>SAIL</i> printing	5318
(12.3 @ \$1753, 12.4 @ \$1825, 13.1 @ \$1680)	
2. Postage	980
<i>SAIL</i> domestic bulk mailing (12.4, 13.1) 262	
other (non-U.S. mailings; back issues; ed. correspondence) 778	
3. Editorial assistance	500
4. Supplies (mailing envelopes, labels, packing tape, xerox)	195
5. 2001 MLA (2 travel grants)	1400

Ending balance, 1 December 2001 **\$24,181**

Outstanding 2001 debits **c. \$7,262**

1. <i>SAIL</i> 13.2/3, 13.4 printing @ c.\$4200; 13.2/3, 13.4 bulk/overseas postage	
@ c.\$802; supplies @ \$60	c. 5062
2. 2001 MLA (travel grant, honorarium)	2200

Estimated carryover to 1 January 2002 **\$16,919**

Est. Carryover from 2001 **\$16,919**

(+) Estimated Credits **\$15,150**

1. paid 2002 ASAIL memberships	12050
(180 inst, 240 indiv)	
2. patronages, sponsorships, gifts	1500
3. Sale of <i>SAIL</i> back issues	950
4. Advertising income	650

(-) Estimated Debits **\$10,760**

1. <i>SAIL</i> printing (14.1, 14.2, 14.3, 14.4)	7200
(500 copies + contributors' copies, @ \$1800/issue)	
2. Postage	1360
<i>SAIL</i> bulk mailing 560	
other postage and mailing 800	
3. Supplies	200
4. SAIL editorial assistant (@ \$500/issue)	2000

Projected ending balance, 31 December 2002 **\$21,309**
(excluding prepayments of 2002 dues;
excluding 2001 ALA and 2002 MLA expense commitments)

ASAIL TREASURER'S REPORT, DECEMBER 2000

ASAIL Membership

We have 406 paid 2000 memberships, about 30 more than last year; 62 of these (15%) are international members, and 180 (44%) are institutional members. The Association also includes about 30 additional non-paying members, most of them Indian colleges and universities affiliated with the AIHEC.

2000 Income and Expenses

Fiscally, 2000 turned out to be a very stable year for the Association, thanks again mainly to the unexpected but much-appreciated generosity of 2000 patrons and sponsors, whose largesse offset lower-than-expected revenues from sale of back issues and advertising space.

Owing to the accounting method used to generate this report, it may not be immediately clear that actual 2000-related income came to nearly \$12,000, a little better than anticipated in last year's Treasurer's Report. Similarly, last year's debit projection (c. \$10,500 for *SAIL*-related expenses) turned out to have been a few hundred dollars lower than actual incurred expenses.

In 2000 we did, however, spend \$5,120 on ALA and MLA-related expenses, leading to an approximately \$4,000 deficit for the fiscal year. This amount is consistent with (though it does exceed) last year's guesstimation that the Association could afford to spend about \$4000 per annum to cover ASAIL-sponsored events for four or five years without having to adjust membership fees.

2001 Projections

I'm being optimistic this year in projecting a \$3,300 "profit": to do so, I've had to presume not only a very successful *SAIL* subscription campaign (including an increase in ASAIL memberships of nearly 10%) but also very minimal increases in journal production costs. Further, I am anticipating that this projected credit margin (and then some) will be used to cover ALA and MLA-related expenses undertaken by the Association in the coming year. Even so, I remain confident that ASAIL can continue to operate with no increase in dues from its members for several years.

John Purdy, outgoing General Editor of *SAIL*, has proposed that the newly-formed *SAIL* editorial board make a concerted attempt to secure some sort of grant or endowment to support the journal (and thus the Association). As ASAIL Treasurer I strongly endorse his proposal.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN - 1 DEC 2000

Beginning balance, 1 January 2000 **\$25,515**
(including prepaid 2000 ASAIL memberships)

(+) Credits **\$9,657**

1. 2000 memberships (rec'd. after 31 Dec.1999) 7115
2. Patronages, sponsorships, gifts 1600
3. Sale of *SAIL* back issues 942

(-) Debits **\$12,831**

1. *SAIL* printing 5184

(11.3 @ \$1720, 11.4 @ \$1721, 12.1 @ \$1743)

2. Postage 888

SAIL domestic bulk mailing (11.4, 12.1, 12.2) 345
other (non-U.S. mailings; back issues; ed. correspondence) 543

3. Editorial assistance 1500

4. Supplies (mailing envelopes, labels, packing tape, xerox) 177

5. 1999 MLA (honoraria, travel & expenses, printing, cash bar) 3482

6. 2000 ALA (honoraria) 1600

Ending balance, 1 December 2000 **\$22,341**

Outstanding 2000 debits **c. \$9,330**

1. *SAIL* 12.2, 12.3, 12.4 printing @ c.\$1750 ea.; 12.3, 12.4 bulk/overseas postage @ c.\$230 ea.; supplies @ c.\$100 c. 5810
2. 2000 MLA (3 travel grants; honoring gift; honorarium) 3520

Estimated carryover to 1 January 2000 **\$13,011**

2001 PROJECTIONS

Est. Carryover from 2000 **\$13,011**

(+) Estimated Credits **\$13,720**

1. paid 2001 ASAIL memberships 10920
2. patronages, sponsorships, gifts 1500
3. Sale of *SAIL* back issues 900
4. Advertising income 400

(-) Estimated Debits **\$10,480**

1. *SAIL* printing (13.1, 13.2, 13.3, 13.4) 7000

(500 copies + contributors' copies, @ \$1750/issue)

2. Postage 1160

SAIL bulk mailing 480
other postage and mailing 680

3. Supplies 320

4. *SAIL* editorial assistant (@ \$500/issue) 2000

Projected ending balance, 31 December 2001 **\$16,251**
(excluding prepayments of 2002 dues)

ASAIL TREASURER'S REPORT, DECEMBER 1999

ASAIL Membership

We have 377 paid 1999 memberships, just 5 fewer than last year; 56 of these (15%) are international members. The Association also includes about 30 additional non-paying institutional members, mainly Indian colleges and universities affiliated with the IHEC.

1999 Income and Expenses

This year, both income and expenses varied significantly from the amounts projected in last year's Treasurer's report. The good news is that income exceeded projections by about 10%, thanks to the unexpected but much-appreciated generosity of our 1999 sponsors and patrons (whose contributions increased more than \$800 over last year's) and to a more than 50% greater revenue from backsales of the journal than anticipated (a complete backorder of the journal currently sells for \$293). On the down side, printing and postage rates have increased considerably during the past year, and 1998 and 1999 MLA expenses, both of which are reported in the account activity figures for this year, were both underbudgeted by more than 10% last year. Still, the bottom line is positive: as of 21 December 1999 the Association is about \$700 more in the black than it was projected to be this time a year ago.

2000 Projections

Let me draw attention to two items that keep this year's projections from being perfectly rosy.

(1) **SAIL costs:** In 1999, costs associated with compiling, printing, and distributing *SAIL* consumed approximately 73% of overall ASAIL income; this report projects that this percentage will rise to 87% in the coming year. This means that, barring some unexpected source of income, next year we will violate the resolution passed about seven years ago which stipulates that the journal consume less than 75% of the Association's annual income.

(2) **Contingency expenditures:** It should be noted that my projection of 2000 debits does **not** include any allowance for ASAIL sponsorship of ALA and MLA events in 2000. Based on the past four or five years of actual expenditures, however, I think we need to be prepared, during the course of the coming business year, to allocate on the order of \$4000 to cover expenses incidental to such sponsorships. I have already attempted to compensate for some such contingency expenses by giving a rather conservative "estimated credits" projection, but still I do not expect credits to exceed debits in the coming year.

I do, however, believe the Association can afford to absorb these two debit problems and still remain well in the black not only in the coming year but for another two, perhaps three years. But I also anticipate that by 2004 at the latest, the Association will either be forced to raise the price of annual Association membership or be obliged to curtail its sponsorship of conference travel grants, honoraria, and the like. Of course, the optimal solution would be to increase ASAIL's income by means other than raising the annual membership/subscription rate.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 DEC 1998 - 1 DEC 1999

Beginning balance, 1 December 1998 **\$25,515**
(including prepaid 1999 ASAIL memberships)

(+) Credits **\$13,099**
 1. 1999 memberships (rec'd. after 1 Dec.1998) 7886
 2. pre-paid 2000 memberships 1950
 3. Patronages, sponsorships, gifts 1410
 4. Sale of *SAIL* back issues 1753
 5. Advertising income 100

(-) Debits **\$14,810**
 1. *SAIL* printing 7078
 (10.3 @ \$1743, 10.4 @ \$1528, 11.1 @ \$1950, 11.2 @ \$1857)
 2. Postage 760
 SAIL domestic bulk mailing (11.1, 11.2, 11.3) 225
 other (non-U.S. mailings; back issues; ed. correspondence) 535
 3. Editorial assistance 1500
 4. Supplies (mailing envelopes, labels, packing tape, xerox) 229
 5. 1998 MLA (honoraria, travel & expenses, printing, cash bar) 5243

Ending balance, 1 December 1999 **\$23,804**

Outstanding 1999 debits **c. \$7,750**
 1. *SAIL* 11.3, 11.4 printing @ c.\$1900 ea.; 11.3, 11.4 bulk/overseas postage @ c.\$220 ea. c. 4250
 2. 1999 MLA (2 travel assistance; honoring gift; cash bar) c. 3500

Estimated carryover to 1 January 2000 **\$16,054**

2000 PROJECTIONS

Est. Carryover from 1999 **\$14,104**
(excluding \$1950 in prepaid 2000 memberships)

(+) Estimated Credits **\$11,910**
 1a. 2000 ASAIL memberships already on account 1950
 1b. additional paid 2000 ASAIL memberships 7600
 2. patronages, sponsorships, gifts 800
 3. Sale of *SAIL* back issues 1160
 4. Advertising income 400

(-) Estimated Debits **\$10,370**
 1. *SAIL* printing (12.1, 12.2, 12.3, 12.4) 7600
 (500 copies + contributors' copies, @ \$1900/issue)
 2. Postage 1030
 SAIL bulk mailing 480
 other postage and mailing 550
 3. Supplies 240
 4. *SAIL* editorial assistant (@ \$500/issue) 1500

Projected ending balance, 31 December 2000 **\$15,644**
(excluding prepayments of 2001 dues)

ASAIL TREASURER'S REPORT, DECEMBER 1998

Overview

Fiscally, 1998 has been another very good year for the Association.

ASAIL Membership

Membership in the Association continues to increase gradually. In 1997 we have 382 paid memberships, an increase of about 8% from last year; 54 of these (14%) are international members. The Association also includes about 30 additional non-paying institutional members, mainly Indian colleges and universities affiliated with the IHEC.

1997 Income and Expenses

Both income and expenses during 1997 came quite close to last year's projections. Happily, the exceptions to this statement are in the Association's fiscal favor: actual 1997 paid memberships exceeded 1996 projections by about \$1000; the *Guide to Native American Studies Programs* was distributed to current members as part of *SAIL* 9.3 rather than as a separate publication (and mailing), saving the Association roughly \$900 of last year's projected costs for that project; and another \$1200 budgeted for printing and distributing a 1997 volume of the still-dormant *ASAIL Notes* went unspent. These windfalls more than offset some unanticipated expenses that the Association incurred from last year's sponsorship of *The Star Quilter* at MLA.

1998 Projections

In line with projections of the past several years, about 70% of 1998 projected debits are in anticipation of costs associated with the production and distribution of the journal.

These projected costs are based on current prices available to the Association through its affiliation with University of Richmond. At the time of writing this report (20 December), however, the future of journal production is uncertain. Though I'm still willing to work through University of Richmond to take care of printing and distributing the journal (and the newsletter), I am no longer able to take each issue of the journal from manuscript stage to camera-ready-copy stage. John Purdy has graciously undertaken to oversee this part of journal production for the immediate future, but this is a considerable extra burden on John's WWU operation, and so we are also currently talking with some University presses about undertaking responsibility for the production end of journal operations. Should the Association elect, as a result of its consideration of options presented to it at the 1997 MLA business meeting or thereafter, to relocate the printing and distribution site for the journal, it should also probably anticipate some increase in the overall cost of journal production and distribution. In that regard I would hasten to note that we now have a \$16,000 "cushion" in the Association treasury, certainly sufficient to see us through any reasonable transition period: at current rates, that's about two years of sustained operations even with no further income, and enough to see the Association through even a very expensive 1998 year in time to adjust journal subscription prices upwards, should that become necessary.

ASAIL membership rates for 1998 will remain the same as those for the seven preceding years: \$25 regular, \$35 institutional, and \$16 limited income. Barring substantial increase in the cost of producing the journal, I believe we should be able to sustain these rates for another two years at least.

Barring that same substantial increase, I believe we may finally start thinking seriously about launching an annual or bi-annual ASAIL conference, since we now have a treasury strong enough to underwrite whatever outlays might be required for such an enterprise.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN-15 DEC 1998

Beginning balance, 1 January 1998	\$24,274
(including prepaid 1998 ASAIL memberships)	
 (+) Credits	 \$8,824
1. 1998 memberships (rec'd. after 15 Dec.1997)	4330
2. pre-paid 1999 memberships	2050
3. Patronages, sponsorships, gifts	700
4. Sale of <i>SAIL</i> back issues	1344
5. Advertising income	400
 (-) Debits	 \$7,582
1. <i>SAIL</i> printing	5322
(9.4 @ \$1859, 10.1 @ \$1548, 10.2 @ \$1915)	
2. Postage	682
<i>SAIL</i> domestic bulk mailing (10.1, 10.2, 10.3)	290
other (non-U.S. mailings; back issues; ed. correspondence)	392
3. Xerox	71
4. Supplies (<i>SAIL</i> mailing envelopes, labels, packing tape)	109
5. 1997 MLA (honorarium, travel)	1398
 Ending balance, 1 December 1998	 \$25,516
 Outstanding 1998 debits	 c. 3,900
(10.3 printing @ c.1850; 10.4 printing @ 1850; 10.4 bulk/overseas postage @ c.200)	
Estimated carryover to 1 January 1999	\$21,616

1999 PROJECTIONS

Est. Carryover from 1998	\$19,566
excluding \$2050 in prepaid 1999 memberships)	
 (+) Estimated Credits	 \$11,900
1a. 59 1999 ASAIL memberships already on account	2050
1b. 350 additional paid 1999 ASAIL memberships	7700
2. patronages, sponsorships, gifts	600
3. Sale of <i>SAIL</i> back issues	1100
4. Advertising income	450
 (-) Estimated Debits	 \$18,122
1. <i>SAIL</i> printing (11.1, 11.2, 11.3, 11.4)	7600
(500 copies + contributors' copies, @ \$1900/issue)	
2. Postage	800
<i>SAIL</i> bulk mailing	400
other postage and mailing	400
3. Supplies	180
4. <i>SAIL</i> editorial assistant (@ \$500/issue)	2000
5. <i>ASAIL Notes</i> production expenses	1200
(3 issues @ \$400/issue)	
6a. 1998 MLA	4667
(\$2000 honoraria, c. 1000 travel, c. 1500 lodging, c. 167 cash bar)	
6b. 1999 MLA (c. 1500 travel/lodging, c. 175 cash bar)	1675
 Projected ending balance, 31 December 1999	 \$13,344
(excluding prepayments of 2000 dues)	

ASAIL TREASURER'S REPORT, 15 DECEMBER 1997

Overview

Fiscally, 1977 has been another very good year for the Association.

ASAIL Membership

Membership in the Association continues to increase gradually. In 1997 we have 382 paid memberships, an increase of about 8% from last year; 54 of these (14%) are international members. The Association also includes about 30 additional non-paying institutional members, mainly Indian colleges and universities affiliated with the IHEC.

1997 Income and Expenses

Both income and expenses during 1997 came quite close to last year's projections. Happily, the exceptions to this statement are in the Association's fiscal favor: actual 1997 paid memberships exceeded 1996 projections by about \$1000; the *Guide to Native American Studies Programs* was distributed to current members as part of *SAIL* 9.3 rather than as a separate publication (and mailing), saving the Association roughly \$900 of last year's projected costs for that project; and another \$1200 budgeted for printing and distributing a 1997 volume of the still-dormant *ASAIL Notes* went unspent. These windfalls more than offset some unanticipated expenses that the Association incurred from last year's sponsorship of *The Star Quilter* at MLA.

1998 Projections

In line with projections of the past several years, about 70% of 1998 projected debits are in anticipation of costs associated with the production and distribution of the journal.

These projected costs are based on current prices available to the Association through its affiliation with University of Richmond. At the time of writing this report (20 December), however, the future of journal production is uncertain. Though I'm still willing to work through University of Richmond to take care of printing and distributing the journal (and the newsletter), I am no longer able to take each issue of the journal from manuscript stage to camera-ready-copy stage. John Purdy has graciously undertaken to oversee this part of journal production for the immediate future, but this is a considerable extra burden on John's WWU operation, and so we are also currently talking with some University presses about undertaking responsibility for the production end of journal operations. Should the Association elect, as a result of its consideration of options presented to it at the 1997 MLA business meeting or thereafter, to relocate the printing and distribution site for the journal, it should also probably anticipate some increase in the overall cost of journal production and distribution. In that regard I would hasten to note that we now have a \$16,000 "cushion" in the Association treasury, certainly sufficient to see us through any reasonable transition period: at current rates, that's about two years of sustained operations even with no further income, and enough to see the Association through even a very expensive 1998 year in time to adjust journal subscription prices upwards, should that become necessary.

ASAIL membership rates for 1998 will remain the same as those for the seven preceding years: \$25 regular, \$35 institutional, and \$16 limited income. Barring substantial increase in the cost of producing the journal, I believe we should be able to sustain these rates for another two years at least.

Barring that same substantial increase, I believe we may finally start thinking seriously about launching an annual or bi-annual ASAIL conference, since we now have a treasury strong enough to underwrite whatever outlays might be required for such an enterprise.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN-15 DEC 1997

Beginning balance, 1 January 1997	\$18,693
(including prepaid 1997 ASAIL memberships)	
 (+) Credits	 \$11,991
1. paid 1997 ASAIL memberships (rec'd. after 15 Dec.1996)	7,171
2. pre-paid 1998 ASAIL memberships	3,196
3. Patronages, sponsorships, gifts	600
4. Sale of <i>SAIL</i> back issues	874
5. Advertising income	150
 (-) Debits	 \$7,795
1. <i>SAIL</i> printing (8.4 @ \$1309, 9.1 @ \$1633, 9.2 @ \$1363)	4,305
2. Other printing (<i>Notes</i> 13.3 @ \$284; <i>Guide to NAS Programs</i> @ \$215)	499
3. Postage	971
<i>SAIL</i> domestic bulk mailing (8.4, 9.1, 9.2, 9.3)	368
other (non-U.S. mailings; back issues; ed. correspondence)	603
4. Supplies (xerox, <i>SAIL</i> mailing envelopes, labels, printer cartridge)	196
5. 1996 MLA (<i>Star Quilter</i> honorarium, travel, room/board; printing)	1,824
 Ending balance, 15 December 1997	 \$22,889
 Outstanding 1997 debits	 c. 3,100
(9.3 printing @ c.1450; 9.4 printing @ c.1450; 9.4 bulk/overseas postage @ c.200)	
Estimated carryover to 1 January 1997	\$19,789

1997 PROJECTIONS

Est. Carryover from 1997	\$16,593
(excluding \$3196 in prepaid 1998 memberships)	
 (+) Estimated Credits	 \$12,216
1a. 95 1998 ASAIL memberships already on account	3,196
1b. 300 additional paid 1998 ASAIL memberships	7,400
2. patronages, sponsorships, gifts	600
3. Sale of <i>SAIL</i> back issues	620
4. Advertising income	400
 (-) Estimated Debits	 \$9,050
1. <i>SAIL</i> printing (10.1, 10.2, 10.3, 10.4)	6,400
(500 copies + contributors' copies, @ \$1600/issue)	
2. Postage	1,080
<i>SAIL</i> bulk mailing	380
other postage and mailing	700
3. Telephone	120
4. Supplies	250
5. <i>ASAIL Notes</i> production expenses (3 issues @ \$400/issue)	1,200
 Projected ending balance, 31 December 1998	 \$19,759
(excluding prepayments of 1999 dues)	

ASAIL TREASURER'S REPORT, 15 DECEMBER 1996

Overview

I'm pleased to report that, financially, the Association has fared very well in 1996.

ASAIL Membership

This year we have 354 paid ASAIL members, a figure almost identical with last year's (352). These include 136 institutional memberships and 44 limited income memberships; 29 additional institutions continue to be unpaid ASAIL members as a result of our Tribal Colleges (AIHEC) project. Nearly 16% of the membership (56 of our members) resides outside the United States in Canada, Europe, Asia, South America, or Australia.

1996 Income and Expenses

The primary reason we are so well off fiscally is that there was good news on both fronts of this operational area. ASAIL income exceeded the 1996 budget projections, thanks mainly to an unexpected surge in orders for *SAIL* back-volumes that exceeded expectations by over \$1000. Back-order sales were so brisk, in fact, that we have now exhausted our back stock of volumes 1-3 (1989 through 1991). Additionally, about \$2,200 in projected expenses—for printing and distribution of the updated Guide to Native Studies Programs and for printing and distribution of several issues of *ASAIL Notes*—were not in fact incurred.

As in previous years, most of the Association's 1996 income was from membership dues supplemented by several \$100 patrons and \$50 sponsors. The single largest expenditure, as usual, was the cost of printing regular issues of *SAIL*, a cost that in 1997 will exceed the amount allocated last year for this item because of a 10% increase in paper prices. (One small sign of University of Richmond's ongoing patronage is that the UR Print Shop waived this additional cost for ASAIL during the 1996 publication year.) Postage continues to be a major expense to the Association: it now costs about \$1.25 to send a single issue of the journal through the US mail at the lowest available rate, and even bulk rates, while cutting journal mailing costs by about two-thirds, are becoming a significant budget item.

1997 Projections

As indicated in the "1997 Projections" column below, I am recommending that the Association anticipate three major areas of expenditure in 1997:

(1) *SAIL* expenses: I'm projecting approximately \$7,500 in journal-related expenses, a figure that is well in line with our actual 1996 expenses.

(2) *ASAIL Notes* expenses: With Mike Wilson's retirement as *Notes* editor, and no replacement yet forthcoming, I'm uncertain what to anticipate here. It's possible that the new editor's home institution will cover most (or all) of the newsletter's production and distribution costs. However, such institutional support is no longer a sure thing, and so we should plan to cover at least the actual printing and mailing costs for the three 1997 issues we'd like to see produced.

(3) *NAS Guide* expenses: Last year the Association authorized a one-time \$1000 outlay to cover production and distribution of a *Guide to Native American Studies Programs in the United States*, updating the one originally edited by Franchot Ballinger and published as a supplement to *SAIL* volume 5 (1993). I'm sorry to report that we were unable to complete this project on time. However, my (new) editorial assistant is eager to refloat this project, and we're hoping to be able to update the information gathered last year in time to be able to publish the *Guide* in 1997 as a supplement to *SAIL* 9.2 or 9.3; we also still plan to put the information online, as per last year's proposal. Because of increased printing costs I have raised the requested allocation for his project from \$1000 to \$1100.

Membership rates for 1997 remain the same as those for the five preceding years: \$25 regular, \$35 institutional, and \$16 limited income. I believe these rates are quite sufficient to keep us operating at our current levels for several more years.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN-15 DEC 1996

Beginning balance, 1 January 1996	\$12,320
(including prepaid 1996 ASAIL memberships)	
(+) Credits	\$14,403
1. paid 1996 ASAIL memberships (rec'd. after 15 Dec.1995)	9,115
2. pre-paid 1997 ASAIL memberships	2,792
3. Patronages, sponsorships, gifts	571
4. Sale of <i>SAIL</i> back issues	1,925
5. Advertising income	-0-
(-) Debits	\$8,030
1. <i>SAIL</i> printing (7.4@\$1259, 8.1@\$1360, 8.2@\$1565, 8.3@\$1495)	5679
2. Postage	1007
<i>SAIL</i> domestic bulk mailing (7.4, 8.1, 8.2, 8.3)	316
other (non-U.S. mailings; back issues; ed. correspondence)	691
3. Telephone	19
4. Supplies (xerox, <i>SAIL</i> mailing envelopes, labels, printer cartridge)	225
5. 1995 MLA (2 \$300 travel awards)	600
6. Editorial assistance (Julie O'Donnell at WWU)	500
Ending balance, 15 December 1996	\$18,693
Outstanding 1996 debits	c. 2,433
(<i>ASAIL Notes</i> @c.\$400; 8.4 printing @c.\$1550; 8.4 bulk/overseas postage @c.\$250; mailing envelopes, packing tape, labels @c.\$183; other postage @c.\$50)	
Estimated carryover to 1 January 1997	\$16,260

1997 PROJECTIONS

Est. Carryover from 1996	\$13,468
(excluding \$2792 in prepaid 1997 memberships)	
(+) Estimated Credits	\$10,737
1a. 82 1997 ASAIL memberships already on account	2792
1b. 252 additional paid 1997 ASAIL memberships	6120
2. patronages, sponsorships, gifts	500
3. Sale of <i>SAIL</i> back issues	875
4. Advertising income	450
(-) Estimated Debits	\$10,160
1. <i>SAIL</i> printing (8.1, 8.2, 8.3, 8.4)	6400
(450 copies + contributors' copies, @\$1600/issue)	
2. <i>ASAIL NAS Guide</i> printing (600 copies)/distribution	1,100
3. Postage	1,070
<i>SAIL</i> bulk mailing	320
other postage and mailing	750
4. Telephone	120
5. Supplies	270
6. <i>ASAIL Notes</i> production expenses (3 issues @\$400/issue)	1,200
Projected ending balance, 31 December 1997	\$14,045
(excluding prepayments of 1998 dues)	

ASAIL TREASURER'S REPORT, 15 DECEMBER 1995

Overview

I'm pleased to report that the Association remains solvent.

ASAIL Membership

This year we have 352 paid ASAIL members, an increase of about 22% over last year. These include 121 institutional memberships and 41 limited income memberships; 29 additional institutions have become unpaid ASAIL members as a result of our Tribal Colleges (AIHEC) project. Nearly 15% of the membership (50 of our 350 members) resides outside the United States in Canada, Europe, or Asia.

1995 Income and Expenses

As in previous years, most of the Association's 1995 income was from membership dues supplemented by several \$100 patrons and \$50 sponsors. The single largest expenditure, as usual, was the cost of printing regular issues of *SAIL*, a cost that will only slightly exceed the amount allocated last year for this item. An additional major expense to the Association continues to be postage; US postal rates continued to escalate in 1995 (bulk mailing rates, for instance, increased almost 1/3). Thanks in large part to the very significant increase in paid institutional memberships (up from 31 last year to 121 this year), most of which we may expect to be renewed in 1996, the ASAIL treasury was able to absorb quite gracefully the cost of providing 29 free memberships to AIHEC Tribal Colleges. The two primary home institutions for *SAIL*, Western Washington University and the University of Richmond, have continued to contribute enormously to the financial stability of the Association, thanks to their silent but invaluable patronage in defraying untold numbers of costs and expenses of all kinds.

1996 Projections

As indicated in the "1996 Projections" column below, I am recommending that the Association anticipate three major areas of expenditure in 1996:

(1) ***SAIL* expenses:** I'm projecting approximately \$7,500 in journal-related expenses, a figure that is well in line with our actual 1995 expenses.

(2) ***ASAIL Notes* expenses:** Our newsletter's new publication home, U Wisconsin-Madison, will expect the Association to reimburse UWM for production and distribution expenses beginning with the December 1995 issue of the newsletter. I have therefore included, under projected 1996 expenditures, \$1,200 in newsletter-related expenses, or about \$300 per issue of *ASAIL Notes*.

(3) ***NAS Guide* expenses:** This year the Association has undertaken to update ASAIL's *Guide to Native American Studies Programs in the United States*, originally edited by Franchot Ballinger and published as a supplement to *SAIL* volume 5 (1993). We are planning to publish the new *Guide* in 1996 and provide all ASAIL members with a copy as part of their *SAIL* subscription; we also plan to post the contents of the *Guide* at several updatable, easy-to-access gopher and WWW sites, so that anyone who cares to will be able to acquire this information via e-mail link, compliments of the Association. I am recommending that the Association set aside \$1000 in the coming year to complete this project.

Membership rates for 1996 will remain the same as those for the four preceding years: \$25 regular, \$35 institutional, and \$16 limited income. If the Association foresees no major new debit items not already included in the 1996 projection, then I am confident we will be able to maintain these rates for at least one more year (1997, volume 9), and recommend that we plan to do so.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN-15 DEC 1995

Beginning balance, 1 January 1995	\$9,709
(including prepaid 1995 ASAIL memberships)	
(+) Credits	\$9,311
1. paid 1995 ASAIL memberships (rec'd. after 15 Dec.1994)	5,915
2. pre-paid 1996 ASAIL memberships	1,343
3. Patronages, sponsorships, gifts	675
4. Sale of <i>SAIL</i> back issues	978
5. Advertising income	400
(-) Debits	\$6,449
1. <i>SAIL</i> printing (6.4@\$1439, 7.1@\$1674, 7.2@\$1446)	4,559
2. Postage	869
<i>SAIL</i> domestic bulk mailing (7.1, 7.2, 7.3)	239
other (non-U.S. mailings; back issues; ed. correspondence)	630
3. Telephone	112
4. Supplies (xerox vendacard, <i>SAIL</i> mailing envelopes, labels)	264
5. 1994 MLA (2 travel grants @\$300 each; rental fee)	645
Ending balance, 15 December 1995	\$12,520
Outstanding 1995 debits	3,150
(7.3 and 7.4 printing @ c.1500/ea.)	
(7.4 bulk/overseas postage @ c.150)	
Estimated carrover to 1 January 1996	\$9,370

1996 PROJECTIONS

Est. Carryover from 1995	\$8,027
(excluding \$1,343 in prepaid 1996 memberships)	
(+) Estimated Credits	\$10,543
1a. 42 1996 ASAIL memberships already on account	1,343
1b. 300 additional paid 1996 ASAIL memberships	7,500
2. patronages, sponsorships, gifts	400
3. Sale of <i>SAIL</i> back issues	800
4. Advertising income	500
(-) Estimated Debits	\$9,870
1. <i>SAIL</i> printing (8.1, 8.2, 8.3, 8.4)	6,200
(450 copies + contributors' copies, @ 1550/issue)	
2. <i>ASAIL NAS Guide</i> printing (600 copies)/distribution	1,000
3. Postage	1,070
<i>SAIL</i> bulk mailing	320
other postage and mailing	750
4. Telephone	150
5. Supplies	250
6. <i>ASAIL Notes</i> production expenses (4 issues @ \$300/issue)	1,200
Projected ending balance, 15 December 1996	\$8,700
(excluding prepayments of 1996 dues)	

ASAIL TREASURER'S REPORT, 15 DECEMBER 1994

Overview

I'm pleased to report that the Association remains solvent. In 1994 we published 5 issues of *SAIL*, including the joint ASAIL-NEA-U of Arizona P anthology *Returning the Gift*; despite this 25% increase in publication expenses over last year's projections, the Association finishes 1994 in slightly better financial shape (c. \$5131) than was projected in last year's report (\$5,078).

ASAIL Membership

In 1994 we had 285 paid ASAIL members (an increase of about 20% over last year), including 36 institutional memberships and 39 limited income memberships. Nearly 14% of the membership resides outside the United States in Canada, Europe, or Asia.

Though it's still 1994, already 100 individuals and institutions have renewed their membership in the Association. By the end of 1994, I think we can safely anticipate about 300 memberships.

1994 Income and Expenses

As in previous years, most of the Association's 1994 income was from membership dues supplemented by several \$100 patrons and \$50 sponsors. The single largest expenditure in 1993 was the nearly \$6000 paid out for printing four regular issues of *SAIL* (5.4, 6.1, 6.3, 6.4), a cost well within the \$6200 allocated last year for printing four issues.

This year the Association incurred unusual costs in conjunction with the *Returning the Gift* anthology that substituted for *SAIL* 6.2—nearly \$3400 in purchase and postage costs, defrayed by about \$1000 we received from an NEA grant set up for this purpose back in 1992. Further helping to absorb this one-time cost to the Association, we received nearly \$1000 more for sales of back issues than anticipated and approximately \$1800 more than anticipated in ASAIL memberships.

1995 Projections

In 1995 I am projecting continued strong sales of back issues and another (modest) increase in ASAIL membership. If both of these projections materialize, *SAIL* production costs will consume approximately 70% of the Association's projected income. This figure is slightly higher than the \$16-out-of-every-\$25 (64%) figure established by vote of the Association back in 1991; however, we should keep in mind that since 1991 the two most significant production /distribution variables, postage rates and printing costs, will have risen about 30% and 20% respectively by the beginning of 1995.

Membership rates for 1995 remain the same as those for 1992, 1993, and 1994—\$25 regular, \$35 institutional, and \$16 limited income. If postage and printing costs continue to increase in 1995, then 1996 may become the first year since 1991 in which the Association will again have to either raise its membership rates or reconsider the proportion of Association income to be dedicated to *SAIL* production.

Respectfully submitted,

Robert M. Nelson
Treasurer, ASAIL

ASAIL ACCOUNT ACTIVITY, 1 JAN-15 DEC 1994

Beginning balance, 1 January 1994	\$9610
(including prepaid 1994 ASAIL memberships)	
(+) Credits	\$11177
1. paid 1994 ASAIL memberships (rec'd. after 1 Dec. 1993)	4829
2. pre-paid 1995 ASAIL memberships	3101
3. Patronages, sponsorships, gifts (incl. 3 prepaid 1995 patrons)	460
4. Sale of <i>SAIL</i> back issues	1517
5. Advertising income	300
6. NEA support for 6.2, <i>Returning the Gift</i>	970
(-) Debits	\$10805
1. <i>SAIL</i> printing (5.4@1374, suppl@458, 6.1@1447, 6.3@1271)	4550
2. <i>Returning the Gift</i> : 400 copies @ \$7.50/copy	3000
3. Postage	1111
<i>SAIL</i> domestic bulk mailing (5.4, 6.1, 6.3, 6.4)	265
<i>RTG</i> (6.2) bulk & overseas mailing charged to ASAIL	295
other (non-U.S. mailings; back issues; ed. correspondence)	551
4. Telephone	141
4. Supplies (xerox, envelopes, packing tape)	272
5. 1993 MLA (Cash Bar, Ruoff honor, Hogan honorarium)	1731
Ending balance, 15 December 1994	\$9982
Outstanding 1994 credits	
(UNM ad in <i>SAIL</i> 6.3)	100
Outstanding 1994 debits	
	1700
(6.4 printing @ c.1400)	
(MLA travel grants @ \$300 each)	
Estimated carryover to 1 January 1995	8382

1995 PROJECTIONS

Est. Carryover from 1994	\$5131
(excluding prepaid 1995 memberships & sponsors)	
(+) Estimated Credits	\$9451
1a. 100 1995 ASAIL memberships already on account	3101
1b. 200 additional paid 1995 ASAIL memberships	4300
2. patronages, sponsorships, gifts	400
3. Sale of <i>SAIL</i> back issues	1200
4. Advertising income	450
(-) Estimated Debits	\$9740
1. <i>SAIL</i> printing (7.1, 7.2, 7.3, 7.4)	5600
(450 copies + contributors' copies @ 1400/issue)	
2. Postage	790
<i>SAIL</i> bulk mailing	290
other postage and mailing	500
3. Telephone	100
4. Supplies	250
5. Miscellaneous (10 travel grants @ \$300 each)	3000